Career Exploration Objective
Have conversations to explore career possibilities.

Positioning Statement
I do the following … in a few brief sentences.

<table>
<thead>
<tr>
<th>Core Competencies</th>
<th>Potential Positions</th>
<th>Geographical Preferences</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Project Management</td>
<td>• Search for your title on ONet</td>
<td>• Greater Richmond, VA area</td>
</tr>
<tr>
<td>• Vendor Management</td>
<td>• Manager</td>
<td>• Willing to commute outside that area</td>
</tr>
<tr>
<td>• Space Planning</td>
<td>• Relocation Manager</td>
<td>• Anywhere is an option</td>
</tr>
<tr>
<td>• Management</td>
<td>• Project Manager</td>
<td></td>
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<tr>
<td></td>
<td>• Project Administrator</td>
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<td></td>
<td>• Project Coordinator</td>
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<tr>
<td></td>
<td>• Account Manager</td>
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</tbody>
</table>

Key Experience
- ACME
- Wachovia Securities
- The Brink’s Company

Volunteer Experience
- Red Cross
- Career Prospectors
- Managers
- Recruiters
- Consultants
- Networking Contacts

Organizations of Interest and or People I should meet
- CarMax
- Dominion
- VCU
- U of R
- Small company

Topics for Discussion
- What is the most important skill set in your industry?
- What is missing in your industry?